

Half-yearly Examination - 2016-2017
COMMERCE

Time : 3 Hrs.
F. M. : 80

Std. : XII

Attempt all the questions from the following :

(2x10=20)

1. How does planning facilitate control?
2. Expand and explain SMS alerts.
3. Why are participating preference shares so called?
4. Mention any two essentials of 'objectives'
5. Differentiate between Authority and Responsibility
6. 'A supervisor is a linking pin'. Comment
7. Name the four elements of directing
8. What is 'Application Blank'?
9. "If we delegate authority, we multiply by two; if we decentralise it, we multiply if by many". Explain.
10. Define coordination.

Answer any five from the following :

(5x12=60)

Question I

1. Explain different obstacles involved in communication process and how to overcome? (6)
2. Explain different sources of external recruitment. (6)

Question II

1. "Maslow's need hierarchy is considered fundamental to understand of motivation." Explain the role of need hierarchy for motivation. (5)
2. Describe any five principles of management as laid down by Henry Foyol. (2)
3. Explain scalar chain (2)

Question III

1. Differentiate between Selection and Recruitment (5)
2. What are the steps involved in the process of organising? (5)
3. Explain the integration concept of management. (2)

Question IV

1. Write a short note on procedure. (4)
2. What are the different types of debentures issued by a company? (4)
3. What are the demerits of line and staff organisation? (4)

Question V

1. Different types of business firms get finance from different sources. Explain. (3)
2. Explain ploughing back of profits. (3)
3. Explain the functions of management (6)

Question VI

1. Enumerate the need for management principles. (5)
2. Compare Taylor's principles with Fayols (3)
3. Differentiate between policies and strategies. (4)

Question VII

1. What are the factors to be considered for determining the amount of fixed capital of a Business Enterprise. (5)
2. What are the objectives of Communication? (4)
3. Distinguish between shares & debentures (3)